

# ANNUAL REPORT 2021: AT A GLANCE

12th of April 2022

	2021 in €000's	2020 in €000's	
<b>INCOME</b>	<b>1,038,904</b>	<b>958,838</b>	
Expenses	152.41	152,354	
Distributable amount	<b>886,494</b>	<b>806,484</b>	
Cost rate	14.7%	15.9 %	
Operating cost rate	14.0%	14.9 %	
<b>INCOME</b>			
Breakdown by collection category			
Regional office collections	248,802	230,137	
Reproduction sector collections	60,293	48,585	
International collections	63,400	62,712	
Broadcasting collections	338,273	285,407	
Online collections	238,138	179,464	
Remuneration rights	80,194	141,732	
Other collection categories	9,804	10,802	
Amounts by categories	<b>1,038,904</b>	<b>958,839</b>	
<b>EXPENSES</b>			
Staff costs	64,414	62,500	
Material costs	87,996	89,854	
	<b>152,410</b>	<b>152,354</b>	
<b>Rights category</b>	<b>Type Of Use</b>	<b>2021 in €000's</b>	<b>2020 in €000's</b>
<b>Reproduction and distribution</b>	Sound recordings	33,078	29,948
	Audiovisual recordings	4,266	5,709
	<b>Total</b>	<b>37,344</b>	<b>35,657</b>
<b>Performance</b>	<b>Music events</b>	<b>29,580</b>	<b>62,739</b>
Online	Internet broadcasting	475	473
	Download	5,347	20,146
	Streaming	228,948	153,770
	<b>Total</b>	<b>234,770</b>	<b>174,389</b>
<b>Performance</b>	Radio	52,747	45,314
	TV	176,886	163,126
	Cable retransmission	22,580	16,657
	<b>Total</b>	<b>252,213</b>	<b>225,097</b>

<b>Communication to the public</b>	<b>Mechanical reproduction</b>	<b>120,038</b>	<b>92,241</b>
<b>Presentation</b>	<b>Presentation</b>	<b>11,285</b>	<b>5,118</b>
<b>Statutory remuneration rights</b>	of which s. 27 (1) UrhG [German Copyright Act]	213	176
	of which s. 27 (2) UrhG	1,855	-153
	of which s. 60h (1) UrhG	-430	1,780
	of which s. 54 (1) UrhG	78,769	138,833
	<b>Total</b>	<b>80,407</b>	<b>140,636</b>
<b>International income</b>	A AR	41,164	41,162
	A VR	12,532	11,612
	KRA and KFSa	9,704	9,938
	<b>Total</b>	<b>63,400</b>	<b>62,712</b>
<b>Collection mandates</b>	<b>Total</b>	<b>196,995</b>	<b>145,719</b>
<b>Other income</b>		<b>12,873</b>	<b>14,531</b>
<b>Total</b>		<b>1,038,904</b>	<b>958,839</b>